

# CURRICULUM VITAE

## TOKS IDOWU PHD

Virginia Beach, VA 23464

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### EDUCATION

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**Doctor of Philosophy - Organizational Leadership –**

Regent University School of Leadership Studies, Virginia Beach, VA

**Master of Divinity - 2001**

Samford University - Beeson Divinity School, Birmingham, AL

**Bachelor of Arts in English - 1991**

Lagos State University, Lagos, Nigeria

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### EXPERTISE AND RESEARCH TOPICS

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- Cross-Cultural Leadership
  - Global Dimensions of Leadership Today and in the Future
  - Organizational Change Management
  - Communication and Decision Making in the Real and Virtual Environments
  - Organizational diagnosis and Data Analysis
  - A Multidiscipline View of the Theories and Models of Leadership
  - The Psycho-social Dimensions of the Leader
  - Leadership and Professional Development
  - Leadership in the Virtual Environment
  - Organizational Research analysis and decision making
  - Organizational Creativity
  - Antecedents of Trust in Global Virtual Teams
  - Conceptual Framework for Mentoring as a Servant Leader
  - The Leader as Agent and Guide: Examining Theological, Psychological, and Sociological Effects of Leadership
  - Ethical Leadership In Today's Organizations
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### SUBJECTS OF INTEREST

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- Globalization and Cross-Cultural Leadership
  - Followers' Cognitive Process as moderator of leadership influence
  - Organizational Learning
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## SEMINAR PRESENTATIONS

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- Communication Meta-Goals in Group Decision Making: Interactive Constraints and Risk Management, AoM/IAoM Conference April 15-18 2004
  - Servant Leadership: Interactive Effects on Organizational Creativity, Servant Leadership Roundtable, August, 2004
  - Exploring the Concept of Self-Leadership Among First Generation Immigrants, Doctoral Dissertation Workshop, Regent University, August 2004
  - Management and Leadership – a course for senior managers – Department of Social Security, US Government, October, 2006.
  - Communication Skills – Social Security Department
  - Market Analysis and Planning – CMS Dept of Federal Government
  - Strategic Planning, Benson Builders, August 2006.
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## CORPORATE EXPERIENCE

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***LCI Cooper Inc. Virginia Beach, VA***  
**Chief Executive Officer**

***August 2003 – Present***

- Founded and currently directs all operations of LCI Cooper Inc., with national and international focus.
- Oversees all finances, business development, marketing, production and human resources of organizational development.
- Initiates and organizes leadership conferences and seminars for business and community leaders with focus on innovative and strategic skills needed to achieve organizational objectives.
- Provides avant-garde strategies in Organizational Development, Strategic Leadership and Change management through, training, teaching and consulting at the organizational and group levels.
- Provides on-site and virtual interactive workshops and seminars designed to instruct, challenge and stimulate individual, group and organizational leadership performance at the highest levels.
- Associate Merit Training and Consulting, Merit Training Corporation- business training for major corporations and government.

***TraderOnline.com, Virginia Beach, VA***  
**Internet Sales Consultant**

***2002 –2004***

- Increased regional new business development with successful track record of sales in the business-to-business environment
- Increased revenue by over \$100,000 within the first 12 months
- Provided Internet sales consultation and marketing for current and prospective clients
- Successfully handled multiple and large number of business accounts

***Internet Metro Guide, Birmingham, AL***  
**General Manager**

***2000-2001***

- Directed strategic business planning and execution for start up and expansion of organization
- Developed marketing strategies that penetrated the Birmingham, Huntsville, and Atlanta metro area markets and increased profits by over 100% within a year

- Applied extensive understanding of the Internet business and technology to liaise with company web developer in developing Internet marketing strategies.
  - Reviewed, analyzed and communicated resulting Internet traffic statistics with current and prospective clients.
  - Established and maintained relationships with key business decision-makers to promote organizational growth
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**Strengths:** Highly Motivated Self Starter • Strong Sales and Marketing Skills • Practical motivational team builder • Doctoral level analysis and life application • Results oriented mental model • Client based Marketing and Customer service skills • Microsoft Office suite and a wide variety of current marketplace software • Diverse marketing and administrative experience • Extensive knowledge of Internet Marketing and online learning methodologies

**Miscellaneous:** Conference Speaker and Guest speaker

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### COMMUNITY RECOGNITION/ AWARDS

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#### Media Recognition

- NBC local network - Birmingham AL Television coverage of unique methods in planting church in Birmingham, AL
- Birmingham News - (The metropolitan Birmingham newspaper) Coverage of unique church positioning within the community

#### Community Award

- American Cancer Society
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### REFERENCES

Dr. Bruce Winston	Dean, School of Leadership Studies, Regent University, Virginia Beach, VA	(757) 226-4306
Dr. Corne Bekker	Professor – School of Leadership Studies, Regent University, Virginia Beach, VA	clbekker@icon.co.za
Dr. Wallace Williams	Assistant Dean – Beeson Divinity School, Samford University, Birmingham, Alabama	(205) 726-2018

\*\* Due to the anticipated number of frequent requests for references, reference letters will be immediately forwarded to the appropriate department, once an interest in pursuing this opportunity with the candidate is established.